



Quality-Oriented and Technology-Driven Localization Solution

About SAP

Founded in 1972 and headquartered in Waldorf, Germany, SAP is the world's largest enterprise management and collaborative business solutions provider and the world's third largest independent software supplier overall.



Strong Partnership Between SAP and EC Innovations

The cooperation between EC Innovations as an LSP and SAP dates back to 2007. In 2013, EC Innovations was officially accepted into the SAP PartnerEdge® Program and became the sole Simplified Chinese language service provider certified by SAP. In 2015, EC Innovations announced its membership into ASAP Globalizers. As the officially preferred Chinese language partner, EC Innovations is in extensive cooperation with SAP on numerous projects. Our annual output for SAP localization projects is around 10 million words at peak time.

Services:

- SE63 Translation Environment
- Training Material
- User Guide
- Project Management
- Language Service Consulting

Areas of Expertise:

- Mobile
- Business Intelligence (BI)
- SAP NetWeaver
- Finance
- Accounting
- Banking
- Insurance
- Human Capital Management (HCM)
- Supply Chain Management (SCM)
- Supplier Relationship Management (SRM)
- Customer Relationship Management (CRM)
- Manufacturing Execution (ME)

Customized Translation Technology Solution for SE63

SE63 is SAP's powerful online translation environment, which is used by SAP as well as its partners; however, SE63 is not an open environment. This means that it neither allows the translation team to share the translation memory (TM) when more than one linguist is involved, nor supports any popularly used CAT tool.

To tackle the challenge of translation inconsistency, EC Innovations developed a plug-in named Trados4SAP. It allows linguists who are working in SAP SE63 to use Trados Workbench to share translation memories in real time. Our tool suite also includes TMShare, our self-developed application that helps linguists outside of our Intranet share translation memories globally in real time, only if they have Internet access. By leveraging this tool, all linguists can now share their TMs in SE63, wherever they are located and whenever they work.

Customized Service

After 11 years of cooperation, EC Innovations has established a 30-person in-house team for SAP projects. All team members are able to work in SE63 skillfully and have a good mastery of SAP Terms and Style Guide. Additionally, they have basic knowledge of how the various SAP systems work, how they are used, and are equipped with a high-level of professional know-how and best practices. EC Innovations is well-positioned to cater to SAP's demand for localizing any expansion component and specified content as well as any applicable training material.

The 10th Anniversary of SAP-ECI Cooperation

In late 2016, EC Innovations held the "One Week" business forum to mark the 10th anniversary of its cooperation with SAP. During the 7-day forum, the members of both groups from SAP and EC Innovations discussed and explored a dozen topics from machine translation and CAT instruction, to ERP localization features, methods of terminology review, and process optimization. EC Innovations constantly implements technology-driven localization solutions and pursues workflow optimization and transparency in cooperation. This not only contributes to a mutual understanding on a business level, but also strengthens existing relationships.

About SAP's PartnerEdge® Program

The PartnerEdge® Program is a core part of SAP's business strategy, and a key input into its channel resource pool for building a partner network. An official partnership with SAP means full-spectrum support from SAP and new growth opportunities from collaborating and exploring innovations with SAP. For official membership in the SAP PartnerEdge® Program as a language service provider, SAP requires the candidate to have both appropriate qualifications and proven service quality.

About ASAP Globalizers

ASAP Globalizers is a consortium of SAP PartnerEdge® language partners, which aims to build a global network of localization service providers officially certified by SAP. This consortium provides an open, win-win platform for the members to work and grow together, helping them deliver cost-effective and top-class translation, localization, software testing, and language consulting services to customers.

ABOUT **EC INNOVATION**

Having accumulated over 20 years of experience, ECI has gained a competitive edge in translation productivity, technology accumulation, quality control, and overall efficiency in the software field. In addition to providing professional translation services, we also provide advanced localization technology solutions to maximize translation and localization efficiency and achieve automated project management.

To date, ECI has achieved ISO 9001:2015, and ISO 17100:2015 certifications. We have set up 11 strategic offices around the world and operating divisions in Asia, Europe, and North America, offering full localization support into 120+ languages and 260 locales.

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